

Subject: Re: Black Knight Patrol - PBID Proposal
From: Lorena Parker <lparker@sanpedrobid.com>
Date: 02/13/2017 04:38 PM
To: Alan Johnson <AlanJ@victory-group.com>

Alan,

They are \$5.00 an hour more than universal. I'm not sure how you came up with that number.

Donte's rate is a little less per hour than theirs.

Lorena Parker
Executive Director
San Pedro Property Owners' Alliance
**San Pedro Historic Waterfront
Business Improvement District**
390 W. 7th Street | San Pedro, CA 90731
T [310.832.2183](tel:310.832.2183) | F [310.832.0685](tel:310.832.0685)
lparker@sanpedrobid.com
www.sanpedrobid.com

On Mon, Feb 13, 2017 at 4:13 PM, Alan Johnson <AlanJ@victory-group.com> wrote:

Lorena-

No I'm not suggesting we change companies but rather we get some bids to see if what we are paying is competitive with other service providers. We should do this on a regular basis with all our large vendors as we have a fiduciary responsibility to our members to get the best value we can.

But more importantly in reviewing the bid it looks like Black Knights is offering to do the work for \$2,376/week or \$123,552/year vs. Universal's \$157,412/year which works out to \$3,027/week. Am I missing something here?

So yes, please get a bid from Block by Block.

Alan

From: Lorena Parker [mailto:lparker@sanpedrobid.com]
Sent: Monday, February 13, 2017 3:56 PM

To: Alan Johnson <AlanJ@Victory-Group.com>
Cc: Eisenberg, Eric (ericeoban@gmail.com) <ericeoban@gmail.com>; Ben Schirmer <ben@hcbf.org>; Greg Morena (greg@thealbright.com) <greg@thealbright.com>
Subject: Re: Black Knight Patrol - PBID Proposal

Alan,

We paid them \$157,412.70. I know Block by Block and they will be much more expensive. I have not tried them. Are you suggesting we change companies?

Universal Protection Service

157,412.70

Lorena Parker

Executive Director

San Pedro Property Owners' Alliance

San Pedro Historic Waterfront

Business Improvement District

390 W. 7th Street | San Pedro, CA 90731

T [310.832.2183](tel:310.832.2183) | F [310.832.0685](tel:310.832.0685)

lparker@sanpedrobid.com

www.sanpedrobid.com

On Mon, Feb 13, 2017 at 3:18 PM, Alan Johnson <AlanJ@victory-group.com> wrote:

Lorena-

What did we pay universal in 2016? Also did you get a bid from the firm Eric suggested? I think it was called Block by Block.

Alan

From: Lorena Parker [mailto:lparker@sanpedrobid.com]

Sent: Monday, February 13, 2017 1:05 PM

To: Alan Johnson <AlanJ@Victory-Group.com>

Subject: Fwd: Black Knight Patrol - PBID Proposal

Alan,

Here you go.

Lorena Parker

Executive Director

San Pedro Property Owners' Alliance

San Pedro Historic Waterfront

Business Improvement District

390 W. 7th Street | San Pedro, CA 90731

T [310.832.2183](tel:310.832.2183) | F [310.832.0685](tel:310.832.0685)

Lparker@sanpedrobid.com

www.sanpedrobid.com

----- Forwarded message -----

From: **Joe Pielago** <jpielago@sanpedrobid.com>

Date: Fri, Feb 10, 2017 at 9:50 AM

Subject: Fwd: Black Knight Patrol - PBID Proposal

To: Lorena Parker <lparker@sanpedrobid.com>

[San Pedro Property Owners' Alliance](http://www.sanpedrobid.com)

Joe Pielago

Tourism and Operations Manager

e: jpielago@sanpedrobid.com

o: [310-832-2183](tel:310-832-2183)

c: [310-701-2980](tel:310-701-2980)

----- Forwarded message -----

From: **Manuel Jimenez** <manuel.jimenez@blackknightpatrol.com>

Date: Fri, Feb 10, 2017 at 8:06 AM

Subject: Black Knight Patrol - PBID Proposal

To: Joe Pielago <jpielago@sanpedrobid.com>

Good Morning Joe,

I have attached the requested quote to the email , please let me know if you have any questions.

I have many letters of reference /recommendation I can provide upon request or even put together a presentation for your board.

I hope to hear back from you soon and look forward to working with your team.

Best regards,

Manuel Jimenez

Director of Security

Black Knight Patrol

[213-985-6499](tel:213-985-6499)

manuel.jimenez@blackknightpatrol.com

www.blackknightpatrol.com

 <https://docs.google.cc>

CONFIDENTIALITY NOTICE: If you received this email transmission in error, please notify the sender. The information in this email transmission and, in any attachments, is CONFIDENTIAL and may contain privileged information. It is intended ONLY for the use of the individual(s) or entity to whom it was addressed; therefore, please DESTROY this transmission if you are not the originally intended recipient. You should not retain, copy or use this transmission for any purpose, not disclose all or any part of its content to any other person or entity. Thank you for your compliance.